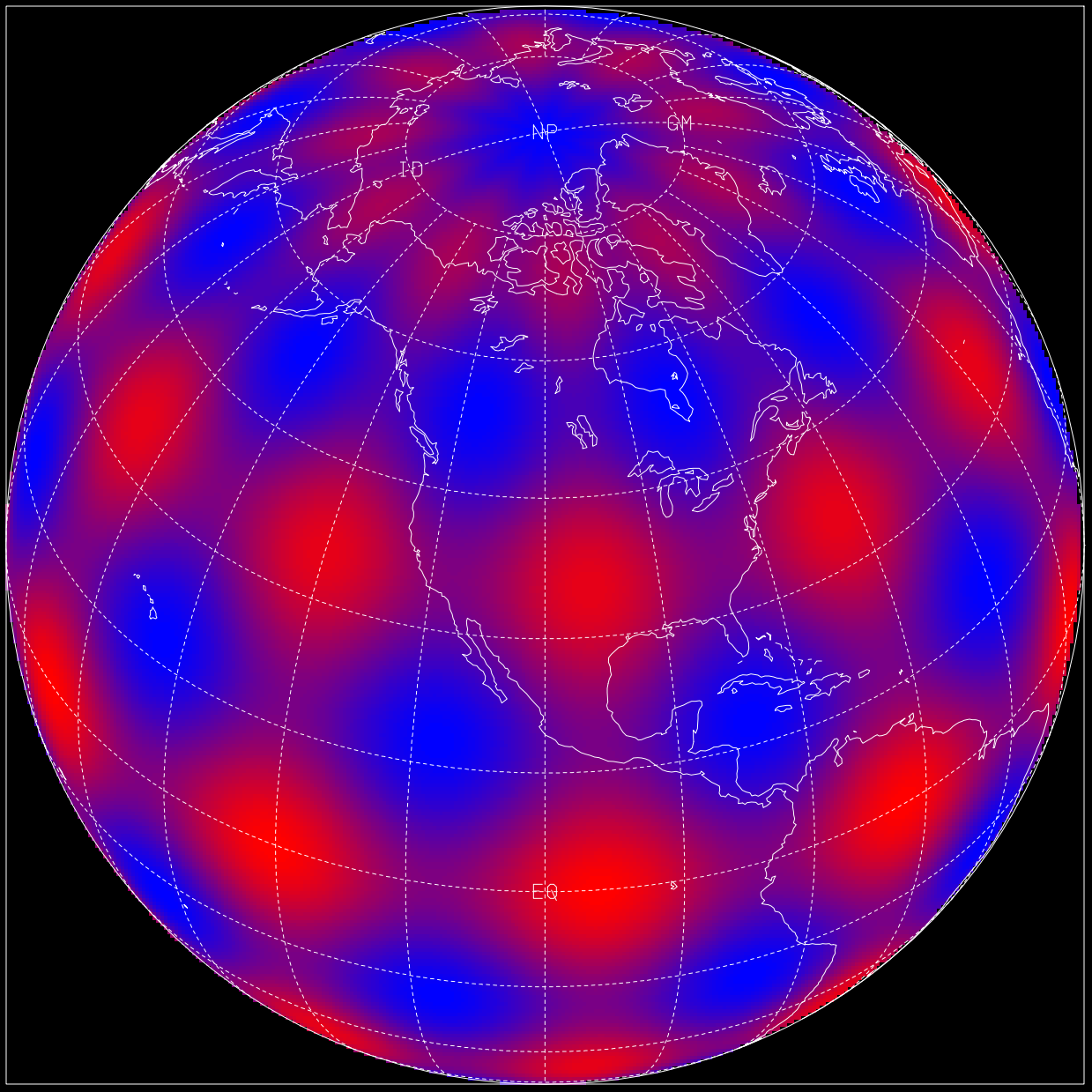EXAMPLE 10